

# Macquarie Income Opportunities Fund

## Target Market Determination – 10 June 2025 (Version 8)

ARSN 102 261 834

APIR code MAQ0277AU



**Issuer: Macquarie Investment Management Australia Limited**

**ABN 55 092 552 611 AFSL No. 238321**

### Important note

This Target Market Determination (**TMD**) describes the class of consumers that comprise the target market for the Fund, along with the distribution conditions, the review triggers and periods, and certain other information. It forms part of Macquarie Investment Management Australia Limited's design and distribution framework. Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the Fund being consistent with the most recent TMD (unless the distribution is excluded conduct).

This document is not a product disclosure statement and is not a complete summary of the Fund's features or terms. This document does not take into account the investment objectives, financial situation or needs of any person. In deciding whether to acquire or continue to hold an investment in the Fund, a consumer should consider the Fund's product disclosure statement, available on our website at [macquarie.com/mam/pds](https://macquarie.com/mam/pds) or by contacting us on 1800 814 523. This information is intended for recipients in Australia only.

Important terms used in this TMD are defined in the 'TMD Definitions' available at [macquarie.com/mam/tmd](https://macquarie.com/mam/tmd). Capitalised terms have the meaning given to them in the Fund's product disclosure statement, unless otherwise defined. References to **the Act** are to the Corporations Act 2001 (Cth).

Other than Macquarie Bank Limited ABN 46 008 583 542 (**Macquarie Bank**), any Macquarie Group entity noted in this material is not an authorised deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia). The obligations of these other Macquarie Group entities do not represent deposits or other liabilities of Macquarie Bank. Macquarie Bank does not guarantee or otherwise provide assurance in respect of the obligations of these other Macquarie Group entities. In addition, (a) the investor is subject to investment risk including possible delays in repayment and loss of income and principal invested, and (b) none of Macquarie Bank or any other Macquarie Group entity guarantees any particular rate of return on or the performance of the investment, nor do they guarantee repayment of capital in respect of the investment.

### TARGET MARKET SUMMARY

This TMD is for the unquoted class of units in the Fund. For the TMD for the quoted class of units in the Fund, see the TMD for the Macquarie Income Opportunities Active ETF, which is available at [macquarie.com/mam/tmd](https://macquarie.com/mam/tmd).

The Fund is designed for consumers who:

- are seeking capital preservation and income distribution
- are intending to use the Fund as a major allocation, core component, minor allocation or satellite allocation within a portfolio
- have a minimum investment timeframe of three years
- have a medium or high risk/return profile for that portion of their investment portfolio, and
- require the ability to have access to capital within one week of request.

### TMD indicator key

The consumer attributes for which the Fund is likely to be appropriate have been assessed using a red and green rating methodology with appropriate colour coding.

In target market

Not in target market

### Consumer attribute definitions

Consumers should refer to the 'TMD definitions' available at [macquarie.com/mam/tmd](https://macquarie.com/mam/tmd) for the definitions of the consumer attributes (that is, the terms used in the 'Consumer attributes' column in the table below).

### Appropriateness

The issuer has assessed the Fund and formed the view that the Fund is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market as described below. The attributes of the Fund in the 'Description of Fund including key attributes' column of the table below are consistent with the corresponding consumer attributes identified with a green rating (in the 'TMD indicator for Fund' column).

## Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of minor allocation). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may wish to construct a balanced or moderate diversified portfolio with a minor allocation to growth assets. In this case, a product with a high risk/return profile may be consistent with the consumer's objectives for that minor allocation, notwithstanding that the risk/return profile of the consumer, as a whole, is medium. In making this assessment, distributors should consider all features of a product (including its key attributes). Please note that the 'Consumer's intended Fund use', which sets out the percentage of investable assets, is based on **all of the assets** that the consumer has available for investment (excluding the family home) and not, for example, only the relevant portion of assets the consumer is currently intending to invest.

DESCRIPTION OF TARGET MARKET OF FUND										
Consumer attributes Please refer to <a href="http://macquarie.com/mam/tmd">macquarie.com/mam/tmd</a> for definitions.	TMD indicator for Fund	Description of Fund including key attributes								
<b>Consumer's investment objective</b>										
<b>Capital growth</b>	<b>Not in target market</b>	<p>The Fund aims to outperform the Bloomberg AusBond Bank Bill Index over the medium term (before fees). It aims to provide higher income returns than traditional cash investments at all stages of interest rate and economic cycles.</p> <p>The Fund predominantly provides exposure to a wide range of domestic and global investment grade floating and fixed rate instruments, asset-backed securities, and cash. The Fund may also have opportunistic exposure to other fixed income sectors and instruments such as, high yield and emerging markets debt as well as other fixed income instruments.</p>								
<b>Capital preservation</b>	<b>In target market</b>	<p>The Fund has the following key attributes:</p> <ul style="list-style-type: none"> <li>Potential for higher returns than traditional cash investments using a defensive, yet flexible, strategy which actively identifies outperforming credit sectors, with a focus on capital preservation.</li> <li>Although the Fund will generally seek to distribute any net income on a monthly basis, consumers should be aware that the amount of each distribution may vary or no distribution may be payable in a distribution period.</li> </ul>								
<b>Income distribution</b>	<b>In target market</b>	<ul style="list-style-type: none"> <li>Potential for capital preservation through exposure to a wide range of domestic and global investment grade floating and fixed rate instruments, asset-backed securities, and cash. However, there is no guarantee that the Fund will be able to preserve the capital in the future and the level of any capital preservation may vary materially, particularly for a consumer with a shorter investment timeframe than what the Fund has been designed for.</li> </ul>								
<b>Consumer's intended Fund use (as percentage of assets available for investment excluding family home)</b>										
<b>Solution/Standalone (Up to 100%)</b> May hold investment as up to 100% of total investable assets	<b>Not in target market</b>	The Fund predominantly provides exposure to a wide range of domestic and global investment grade floating and fixed rate instruments, asset-backed securities, and cash. The Fund may also have opportunistic exposure to other fixed income sectors and instruments such as, high yield and emerging markets debt as well as other fixed income instruments.								
<b>Major allocation (Up to 75%)</b> May hold investment as up to 75% of total investable assets	<b>In target market</b>	<p><b>Asset allocation<sup>1</sup></b></p> <table border="0"> <tr> <td>Investment grade credit<sup>2</sup></td> <td>0% – 100%</td> </tr> <tr> <td>High yield</td> <td>0% – 25%</td> </tr> <tr> <td>Emerging markets debt<sup>3</sup></td> <td>0% – 25%</td> </tr> <tr> <td>Cash</td> <td>0% – 100%</td> </tr> </table>	Investment grade credit <sup>2</sup>	0% – 100%	High yield	0% – 25%	Emerging markets debt <sup>3</sup>	0% – 25%	Cash	0% – 100%
Investment grade credit <sup>2</sup>	0% – 100%									
High yield	0% – 25%									
Emerging markets debt <sup>3</sup>	0% – 25%									
Cash	0% – 100%									
<b>Core component (Up to 50%)</b> May hold investment as up to 50% of total investable assets	<b>In target market</b>	<p>1 Investments in these sectors may include but are not limited to: domestic and global fixed and floating rate instruments issued by banks, corporates, governments, asset-backed securities such as residential mortgage backed securities, bank loans and other credit related securities. The Fund may also have some exposure to hybrid securities as well as funds managed by a member of the Macquarie Group or by external managers (including exchange traded funds).</p> <p>2 Includes Australian and global investment grade credit.</p> <p>3 May include holdings of sub-investment grade investments.</p>								
<b>Minor allocation (Up to 25%)</b> May hold investment as up to 25% of total investable assets	<b>In target market</b>									
<b>Satellite allocation (Up to 10%)</b> May hold investment as up to 10% of total investable assets	<b>In target market</b>	The Fund's portfolio diversification has been assessed as 'High' as it provides exposure to a large number of holdings in multiple geographic markets and sectors, including credit-based investments, high yield and emerging market debt. Please refer to <a href="http://macquarie.com/mam/tmd">macquarie.com/mam/tmd</a> for definitions.								

## Consumer's investment timeframe

Minimum investment timeframe	Three years	Suggested minimum investment timeframe for Fund: Three years
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## Consumer's risk (ability to bear loss) and return profile

The Fund's risk profile is assessed by taking into consideration the Standard Risk Measure (**SRM**) for the Fund, as disclosed in Section 5 of the Fund's product disclosure statement, and other indicators of risks which consider the potential frequency and size of negative returns.

Please refer to Section 4 of the Fund's product disclosure statement for more information on the risks of an investment in the Fund.

Low	Not in target market	The Fund aims to outperform the Bloomberg AusBond Bank Bill Index over the medium term (before fees). It aims to provide higher income returns than traditional cash investments at all stages of interest rate and economic cycles.
Medium	In target market	The Fund has a medium risk and return profile. For the relevant part of the consumer's portfolio, the consumer:
High	In target market	<ul style="list-style-type: none"> <li>has a moderate or medium risk appetite</li> <li>seeks low volatility and potential losses, and</li> <li>is comfortable with a moderate target return profile.</li> </ul>
Very high	Not in target market	The Fund has been assigned an SRM of 3; that is, it is estimated to experience 1 to less than 2 negative annual returns over any given 20-year period.

## Consumer's need to access capital

Within one week of request	In target market	Consumers can generally request to redeem all or part of their investment in the Fund by 12.00pm Sydney time on a Business Day. Redemption proceeds will generally be paid within five Business Days after we accept the redemption request.
Within one month of request	In target market	However, in some circumstances, such as where there is a suspension of redemptions, consumers may not be able to redeem their investment within the usual period or at all. For example, we may be required to suspend redemptions from the Fund (including indefinitely) where the Fund is no longer 'liquid', as defined in the Corporations Act. While the Fund is not liquid, we may, at our discretion, offer consumers the ability to redeem (wholly or partly) from the Fund but only if there are assets available that are able to be converted to cash to meet redemptions under the offer. Consumers should read the product disclosure statement for the Fund for further information on the potential for non-acceptance or delay of redemptions or a delay between receipt of a redemption request and payment of redemption proceeds.
Within three months or more of request	In target market	
At issuer's discretion	In target market	

## DISTRIBUTION CONDITIONS/RESTRICTIONS

Channel	Distribution condition
Platform providers	Only available for distribution through a platform if the platform provider has an arrangement with the issuer governing their relationship with the issuer.
Advisers	Only available for distribution with the assistance of a dealer group and/or an adviser if the dealer group and/or adviser is registered with the issuer and has satisfied themselves that the Fund, or a portfolio that the Fund would form part of, is suitable for the consumer.
Issuer	Only available for direct distribution if the application includes the results of the consumer's use of the issuer's website filtering system and the relevant Fund that the consumer wishes to invest in is included in the results.

## REVIEW TRIGGERS

- Material change made to the Fund's key attributes, investment objective and/or fees
- Material deviation from the Fund's benchmark/objective over sustained period
- Fund's key attributes have not performed as disclosed by a material degree and for a material period
- Issuer determines a significant dealing in the Fund outside of the target market has occurred
- Issuer receives a material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the Fund or its distribution
- Use of Product Intervention Powers, regulator orders or directions that affect the Fund

## MANDATORY TMD REVIEW PERIODS

Review period	Maximum period for review
Initial review	N/A – Initial review has already occurred
Subsequent review	Annually

## DISTRIBUTOR REPORTING REQUIREMENTS

Reporting requirement	Reporting period	Which distributors this requirement applies to
Complaints (as defined in section 994A(1) of the Act) relating to the Fund. The distributor should provide all the content of the complaint, having regard to privacy.	As soon as practicable but no later than ten business days following end of calendar quarter	All distributors
Details of any significant dealing in the Fund outside of the target market (where a significant inconsistent dealing is determined in the same way as for section 994F(6) of the Act). Please refer to <a href="http://macquarie.com/mam/tmd">macquarie.com/mam/tmd</a> for further detail.	As soon as practicable but no later than ten business days after distributor becomes aware of the significant dealing outside of the target market	All distributors
Any information the issuer reasonably requires in order to assess the distributor's arrangements for compliance with Part 7.8A of the Act and/or to identify promptly whether a review trigger or other similar event or circumstance has occurred.	Within ten business days after distributor receives notice of the required information	All distributors

Distributors must report required information to Macquarie Investment Management Australia Limited by email to [MAMDDO@macquarie.com](mailto:MAMDDO@macquarie.com).

For more information, call us on 1800 814 523, email [mam.clientservice@macquarie.com](mailto:mam.clientservice@macquarie.com) or visit [macquarie.com/mam/tmd](http://macquarie.com/mam/tmd).