

# PlatformplusWRAP Investment Menu Guide – Core Menu

Dated: 13 November 2024

The information in this document forms part of the PlatformplusWRAP Product Disclosure Statement dated 17<sup>th</sup> May 2024

Issued by Equity Trustees Limited (“Responsible Entity”) (ACN 004 031 298) (Australian Financial Services Licence No. 240975).

**Promoter:** Platformplus Pty Ltd (“Platformplus”) (ACN 103 551 533) (Authorised Representative No 1289035 of Alpha Investment Management Pty Ltd Australian Financial Services Licence No. 307379).

**Investment Manager:** Alpha Investment Management Pty Ltd (“Alpha”) (ACN 122 381 908) (Australian Financial Services Licence No. 307379).

Alpha is also the Managed Account Investment Manager for some of the Managed Accounts accessible through the Scheme. Alpha is also the responsible entity or manager of some Managed Funds accessible through the Scheme.

**Administrator and Custodian:** FNZ (Australia) Pty Limited (ABN 67 138 819 119) (“FNZ”) is the Administrator of PlatformplusWrap.

FNZ Custodians (Australia) Pty Ltd (ABN 88 624 689 694, AFSL 507452) (“FNZ Custodians”) is the custodian of the Scheme and may appoint a sub-custodian to hold certain assets. FNZ and FNZ Custodians are part of the FNZ Group, which specialises in providing platform technology and investment administration services to the financial and investment management sectors worldwide.

The information contained in this document is general information only and doesn’t take into account your personal objectives, financial situation, needs or circumstances. Before acting on this information, you should speak with your adviser and consider its appropriateness, having regard to your personal objectives, financial situation, needs and circumstances.

This document summarises all of the investments available for you to invest in through **PlatformplusWRAP Investment Menu Guide – Core Menu** (“Guide”) and some of the fees and costs that apply to these investments and should be read in conjunction with:

- PlatformplusWRAP Product Disclosure Statement (PDS) dated 17<sup>th</sup> May 2024; and
- the relevant disclosure document/s and Target Market Determinations (TMDs) for each Managed Fund, Term Deposit and Managed Account (Disclosure Documents).

These documents are available free of charge from [www.platformpluswrap.com.au/product-information-and-guides](http://www.platformpluswrap.com.au/product-information-and-guides) or by contacting your Financial Adviser.

Capitalised terms have the same meaning as in the PDS, unless specified otherwise.

The fees and costs for Accessible Investments disclosed in this Investment Menu Guide are based on information provided by external sources, including investment research providers, or directly by the issuers or investment managers. You should not rely solely on this Investment Menu Guide when making an investment decision. The method of calculation and disclosure of the fees and costs is not uniform and does vary between financial products. This should be considered when comparing financial products.

Other fees and costs apply. To understand all the fees payable when you select a particular investment, you must refer to the PDS, this Guide and the product disclosure statement (or other disclosure document) for the investment.

The information in this Guide is current as at the date of this document. The Promoter may vary the investment options time to time without prior notice. The latest version is available from [www.platformpluswrap.com.au](http://www.platformpluswrap.com.au). When making changes to the Investment Menu Guide, the Responsible Entity, Platformplus and Alpha do not take into account your personal financial situation, needs or objectives. You should discuss all changes to the Investment Menu Guide with your Financial Adviser.

# Important Information

Your investment in the Scheme is not guaranteed. The value of your investment can rise and fall depending on the investment returns achieved by the investment option(s) and Accessible Investments you select. In participating in the Scheme, you and your Financial Adviser, are solely responsible for your investment choices. The Responsible Entity, Promoter and the Administrator are not responsible for your investment choices and are not liable for any loss or damage you may incur as a result of you deciding to invest in, or withdraw from, a particular investment.

**Note:** investment returns can be volatile and past performance is not a reliable indicator of future performance.

## About this Investment Menu Guide

This Guide contains information on the investment options and Accessible Investments available on **PlatformplusWRAP – Core Menu** within the Scheme to assist you and your Financial Adviser to build an investment portfolio to meet your specific investment needs.

This Guide includes:

- general information about each available investment strategy that you and your Financial Adviser may wish to consider; and
- the list of the investment options (and Accessible Investments for each option) on the **PlatformplusWRAP – Core Menu** from which you may choose.

For more information about investing in the Scheme and the associated risks, refer to the latest PDS available on the product website [www.platformpluswrap.com.au/product-information-and-guides](http://www.platformpluswrap.com.au/product-information-and-guides).

## About the Investment Options

Through the Scheme you can invest in a wide range of investment options, depending on which menu you are invested in, meaning you and your Financial Adviser can tailor the investment strategy to your specific needs. Within the **PlatformplusWRAP – Core Menu**, the investment options may include Cash, Managed Funds Managed Accounts.

Within each investment option, a range of Accessible Investments may be made available.

Before choosing your investments, it is important you understand your personal investment strategy including your investment objective, the timeframe you wish to invest and the level of risk you are comfortable with. To help you and your Financial Adviser tailor your investment strategy, a range of investment strategies are available to you and you may utilise one or more investment strategies. These may include diversified managed investment strategies and other managed investment strategies. For an explanation of each of the strategies, including the investment or asset mix typically included in each of the strategies, speak to your Financial Adviser.

Each of these strategies has an investment objective that covers its aim, suggested investment timeframe and for whom it is intended to be suitable – these are outlined later in this Guide.

## Investment Holding Limits

The Scheme limits on how much you can invest in certain investment options (including categories of investments within certain investment options). These limits take into account liquidity, diversity and risk and are expressed as 'Single security limits'. If the value you hold in a particular investment option (per Advised Account) or Non-Advised Account ('Account') exceeds the investment holding limit, you will not be able to make further investments into that particular investment option until the value of your holdings moves below the investment holding limit.

Investments in Managed Accounts are generally excluded from your Portfolio when determining whether your investments (per Account) are within any applicable investment holding limit.

Single security limits are summarised in the table below.

Investment options	Single security limits <sup>1</sup>
Managed Funds (excluding alternative Managed Funds <sup>2</sup> )	Up to 100% of your Account
Managed Accounts	Up to 100% of your Account
Alternatives (including alternative Managed Funds <sup>2</sup> )	Up to 25% of your Account

1 These are the maximum single security limits allowed per investment option. The Responsible Entity has the discretion to set lower single security limits which may change from time to time.

2 Alternative Managed Funds include commodity-based investments (for example, gold) and hedge fund strategies including long/short and absolute return type strategies.

This section outlines investment limits determined by the Responsible Entity. There may be investment limits set by issuers or managers of Accessible Investments including Managed Accounts. For further information, you should refer to the applicable product disclosure statement or other disclosure document which can be accessed from this Guide.

## Standard Risk Measure

The Standard Risk Measure is based on industry guidance to allow members to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period. The Standard Risk Measure is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than a member may require to meet their objectives. Further, it doesn't take into account the impact of administration fees and tax on the likelihood of a negative return.

Members should still ensure they are comfortable with the risks and potential losses associated with their chosen investments.

Risk Band	Risk Level	Estimated number of negative annual returns over any 20 year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

For more information on risks associated with joining the Scheme, please see Section 4 'Risks' in the PDS. For information about the risks associated with individual Accessible Investments refer to the applicable product disclosure statement or other disclosure documents which can be accessed from this Guide. This Guide provides information about risks associated with investment options or types of investment options.

## Investment Strategies

To help you and your Financial Adviser tailor your investment strategy, a range of investment strategies are available to you and you may utilise one or more investment strategies. These may include diversified managed investment strategies and other managed investment strategies.

For an explanation of a range of possible strategies, including the investment or asset mix typically included in each of the strategies, investment objective, risk profile, suggested investment timeframe and for whom it is intended to be suitable, refer to the tables set out below and speak to your Financial Adviser. The level of risk and fees and costs associated with your investment strategy will depend on the investments you choose to implement the strategy.

Exposure to growth assets such as shares and property, defensive assets such as fixed interest and cash and international investments may be obtained through Australian listed securities, Managed Funds or Managed Accounts.

To help you and your Financial Adviser tailor your investment strategy, a range of investment strategies are available to you and you may utilise one or more investment strategies. These may include diversified managed investment strategies and other managed investment strategies.

For an explanation of a range of possible strategies, including the investment or asset mix typically included in each of the strategies, investment objective, risk profile, suggested investment timeframe and for whom it is intended to be suitable, refer to the tables set out below and speak to your Financial Adviser. The level of risk and fees and costs associated with your investment strategy will depend on the investments you choose to implement the strategy.

Exposure to growth assets such as shares and property, defensive assets such as fixed interest and cash and international investments may be obtained through Australian listed securities, Managed Funds or Managed Accounts.

### Diversified managed investment strategies

<b>Conservative Diversified Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors primarily with income and also some growth through an investment portfolio consisting mainly of fixed interest and cash investments, but which normally will also have some exposure to growth assets such as shares and property. This may include an exposure to alternative assets. Investment options in this strategy will suit investors who prefer a higher exposure to income producing investments, while having limited exposure to growth investments and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	2
Risk Level	Low
Suggested minimum investment timeframe	2 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>Moderate Diversified Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors primarily with income and also some growth with a higher level of capital security through an investment portfolio consisting mainly of fixed interest and cash investments, but which normally will also have some exposure to growth assets such as shares and property. This may also include an exposure to alternative assets. Investment options in this strategy will suit investors who prefer a higher exposure to income producing investments, while having limited exposure to growth investments and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	2 – 5 (depending on the managed investment you choose)
Risk level	Low – Medium to High (depending on the managed investment you choose)
Suggested minimum investment time frame	3 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>Balanced Diversified Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth through a balanced exposure to growth assets such as shares and property as well as to fixed interest and cash investments. This may include an exposure to alternative assets. Investment options in this strategy will suit investors who want a balanced exposure to growth and income producing assets and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	4 – 5 (depending on the managed investment you choose)
Risk Level	Medium – Medium to High (depending on the managed investment you choose)
Suggested minimum investment timeframe	5 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>Growth Diversified Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth through higher exposure to growth assets such as shares and property, with some fixed interest and cash investments as well as a possible exposure to alternative assets. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	5 – 6 (depending on the managed investment you choose)
Risk Level	Medium to High – High (depending on the managed investment you choose)
Suggested minimum investment timeframe	7 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>High Growth Diversified Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth through higher exposure to growth assets such as shares and property (with a low level of capital security), with some fixed interest and cash investments as well as a possible exposure to alternative assets. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may well be negative.
Risk Band	6
Risk Level	High
Suggested minimum investment timeframe	9 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### Other Managed investment strategies

<b>Australian Shares Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth in the value of their investments primarily through exposure to Australian shares in a variety of market sectors. Within this strategy investment options may have a specific focus such as smaller companies or employ internal leverage. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	6 – 7 (depending on the managed investment you choose)
Risk Level	High – Very High (depending on the managed investment you choose)
Suggested minimum investment timeframe	6 – 7 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>International Shares Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth in the value of their investments primarily through exposure to shares from around the world, although some funds may have exposure to Australian shares. Within this strategy investment options may have a specific focus such as smaller companies or employ internal leverage. Investment options in this strategy will suit investors who are seeking to invest in international share markets through a managed investment vehicle and who accept that returns over the short term will fluctuate and may even be negative.
Risk Band	6 – 7 (depending on the managed investment you choose)
Risk Level	High – Very High (depending on the managed investment you choose)
Suggested minimum investment timeframe	6 – 7 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>Property Securities Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with income and some growth in the value of their investments through exposure primarily to property related listed securities in Australia and New Zealand. Investment options in this strategy will suit investors who want mostly income returns while maintaining some growth in the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	6 – 7 (depending on the managed investment you choose)
Risk Level	High – Very High (depending on the managed investment you choose)
Suggested minimum investment timeframe	5+ years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>REITs Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with growth in the value of their investments over rolling five-year periods through exposure primarily to property related listed securities around the world. Investment options in this strategy will suit investors who want to grow the value of their investments over the long term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	7
Risk Level	Very High
Suggested minimum investment timeframe	7 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

<b>Australian Fixed Interest Managed Investment Strategy</b>	
Investment objective and strategy	To provide investors with income returns that are above inflation and cash through exposure to Australian fixed interest securities. Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	3 – 5 (depending on the managed investment you choose)

Risk Level	Low to Medium – Medium (depending on the managed investment you choose)
Suggested minimum investment timeframe	3 – 4 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **International Fixed Interest Managed Investment Strategy**

Investment objective and strategy	To provide investors with income returns that are above inflation and cash through exposure to fixed interest securities from around the world (including Australia). Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	3 – 5 (depending on the managed investment you choose)
Risk Level	Low to Medium – Medium (depending on the managed investment you choose)
Suggested minimum investment timeframe	3 – 4 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **Short Term Fixed Interest Managed Investment Strategy**

Investment objective and strategy	To provide investors with mainly income returns that are higher than cash through exposure to a range of cash, fixed interest securities and mortgages (which may reduce liquidity). Investment options in this strategy will suit investors seeking returns and risk slightly higher than those available from cash investments and wanting to maintain the value of their investment over the short term.
Risk Band	1 – 2 (depending on the managed investment you choose)
Risk Level	Very Low – Low (depending on the managed investment you choose)
Suggested minimum investment timeframe	2 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **Diversified Fixed Interest Managed Investment Strategy**

Investment objective and strategy	To provide investors with mainly income returns that are above inflation and cash with a higher level of capital security. This is achieved primarily through exposure to fixed interest securities from around the world and may include exposure to the high yield and emerging market sectors. Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	4 – 6 (depending on the managed investment you choose)
Risk Level	Medium – High (depending on the managed investment you choose)
Suggested minimum investment timeframe	4 – 6 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **Alternative Assets Managed Investment Strategy**

Investment objective and strategy	To provide investors with returns that may be uncorrelated to the direction of the share and bond markets. Investment options in this strategy may not be managed to track a specific index, such as the All Ordinaries, Dow Jones or MSCI, may invest in both physical securities and derivatives and may use leverage with a clear goal to deliver an absolute return to investors.
Risk Band	4 – 7 (depending on the managed investment you choose)
Risk Level	Medium – Very High (depending on the managed investment you choose)
Suggested minimum investment timeframe	5 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **Cash Managed Investment Strategy**

Investment objective and strategy	To provide investors with income returns that are above at call bank deposit rates with a high level of capital security through exposure to a range of short-term securities, government and bank backed securities and corporate securities. Investment options in this strategy will suit investors seeking high investment liquidity for short periods with a low risk of capital loss.
Risk Band	1 – 2 (depending on the managed investment you choose)
Risk Level	Very Low – Low (depending on the managed investment you choose)
Suggested minimum investment timeframe	No minimum (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

#### **Listed Infrastructure Managed Investment Strategy**

Investment objective and strategy	To provide investors with income and growth in the value of their investments through distributions and capital growth with a low level of capital security primarily through exposure to infrastructure related listed securities around the world. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.
Risk Band	6
Risk Level	High
Suggested minimum investment timeframe	6 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

### Australian Listed Securities

Investment objective and strategy	The objective of the portfolio is to achieve long term capital growth through investments in authorised listed securities (refer to the Select Menu for available listed securities).
Risk Band	6 – 7 (depending on the listed securities you choose)
Risk Level	High - Very High (depending on the listed securities you choose)
Suggested minimum investment timeframe	5 - 7 years (Refer to the Standard Risk Measure table in Section 4 of the PDS for information about the expected number of annual negative returns over a 20-year period)

### Term Deposits

Investment objective and strategy	To provide a choice of secure income bearing investments that allow members to invest for a fixed length of time at a rate of return that is determined at the time of investment.
Risk Band	1 – 2 (depending on the managed investment you choose)
Risk Level	Very Low – Low (depending on the managed investment you choose)
Suggested minimum investment timeframe	Term deposits allow you to make an investment for a fixed length of time at a rate of return that is determined at the time of investment, ranging from 30 days to 5 years.

The investment strategies (and objectives and risk profiles) shown above are a guide only to assist you and your Financial Adviser determine the strategy and Accessible Investments (including managed investments such as Managed Accounts and Managed Funds), that suits your circumstances. For an explanation of each of the strategies, including the investment or asset mix typically included in each of the strategies, speak to your Financial Adviser. The level of risk associated with your investment strategy will depend on the investments you choose to implement the strategy.

# Investment Options

## Cash Account

When you open a Scheme Account, a Cash Account is automatically established for you. The cash in your Cash Account will be pooled with other investors and deposited in an account with a Bank or Banks nominated by the Administrator from time to time. The Cash Account represents the cash in your Scheme Account, (including any cash held in Model Portfolios) and is used to settle all transactions relating to the Investments held within your account. It is also the account from which we will deduct any fees and charges applicable.

Any Cash held within your Account will receive the same interest rate as other investors which will be paid to you based on the daily cash balance of your Account.

Cash held within your Account will attract interest as follows:

- **Platform Cash:** the same interest rate as the Reserve Bank of Australia's Cash Rate; and
- **Managed Account Cash:** the same interest rate as the Reserve Bank of Australia's Cash Rate less 0.05%.

Additionally, the Cash Management Fee is deducted from interest earned on cash holdings, prior to being credited to Accounts.

As at the date of this guide, the Official Cash Rate is 4.35% and the interest payable is up to 3.80%.

## Managed Accounts

Managed Accounts are a portfolio of assets which may be made up of Managed Funds, listed securities, fixed income securities and / or cash which are run by a professional Managed Account Investment Manager. A range of Managed Accounts with a variety of portfolio strategies and objectives are available through the Division. The Managed Account Investment Manager designs each portfolio based on a number of factors such as investment style, asset allocation approaches, investment objectives and different risk profiles. The Managed Account Investment Manager usually charges fees and costs including annual fees for management of the Managed Account which are deducted from your Portfolio. Other fees and costs may apply including performance fees, and fees and costs related to member activities. Fees and costs relating to underlying investments (for example, Managed Funds, ETFs, ETPs, and LICs) in the Managed Account also apply. A summary of the annual fees and costs associated with a Managed Account (inclusive of the Managed Account Management fees payable to the Managed Account Investment Manager) is shown below. Refer to the Disclosure Documents for more information.

### Managed Account Holding Rules

Managed Accounts may have additional holding rules. In summary, the Managed Accounts accessible to you are subject to the following investment option holding rules:

- Any minimum initial or additional investment amount rules as specified in the relevant Disclosure Document for the Managed Account.
- If you invest in a Managed Account within your Account, you cannot reinvest in or redeem from any of the specific investments within that Managed Account. You can however reinvest in or redeem from the Managed Account according to the indicative allocations detailed further in the Disclosure Documents. You can also invest in any other investment options available to you that do not form part of your Managed Account.

Accessible Managed Accounts available to you are shown below, and have been classified according to their (indicative) investment strategy.

### Conservative Diversified Managed Investment Strategy

Managed Account	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (Managed Account Disclosure Document)
Alpha Income SMA	M_16225	0.31%	*	<a href="#">Disclosure Document</a>
Alpha Index Conservative SMA	M_14347	0.13%	*	<a href="#">Disclosure Document</a>



\* this means that the fee or cost was not available from our third party provider as at the date of this Investment Menu Guide. Annual transaction costs may apply. You should refer to underlying product disclosure document for the investment for full details about fees and costs.

#### Moderate Diversified Managed Investment Strategy

Managed Account	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (Managed Account Disclosure Document)
Alpha Index Moderate SMA	M_14348	0.15%	*	<a href="#">Disclosure Document</a>
Alpha Moderate SMA	M_14311	0.38%	*	<a href="#">Disclosure Document</a>

\* this means that the fee or cost was not available from our third party provider as at the date of this Investment Menu Guide. Annual transaction costs may apply. You should refer to underlying product disclosure document for the investment for full details about fees and costs.

#### Balanced Diversified Managed Investment Strategy

Managed Account	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (Managed Account Disclosure Document)
Alpha Balanced SMA	M_14312	0.45%	*	<a href="#">Disclosure Document</a>
Alpha Index Balanced SMA	M_14349	0.15%	*	<a href="#">Disclosure Document</a>

\* this means that the fee or cost was not available from our third party provider as at the date of this Investment Menu Guide. Annual transaction costs may apply. You should refer to underlying product disclosure document for the investment for full details about fees and costs.

#### Growth Diversified Managed Investment Strategy

Managed Account	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (Managed Account Disclosure Document)
Alpha Growth SMA	M_14313	0.48%	*	<a href="#">Disclosure Document</a>
Alpha Index Growth SMA	M_14350	0.15%	*	<a href="#">Disclosure Document</a>

\* this means that the fee or cost was not available from our third party provider as at the date of this Investment Menu Guide. Annual transaction costs may apply. You should refer to underlying product disclosure document for the investment for full details about fees and costs.

#### High Growth Diversified Managed Investment Strategy

Managed Account	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (Managed Account)
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				<b>Disclosure Document)</b>
Alpha High Growth SMA	M_14314	0.52%	*	<a href="#">Disclosure Document</a>
Alpha Index High Growth SMA	M_14351	0.13%	*	<a href="#">Disclosure Document</a>

\* this means that the fee or cost was not available from our third party provider as at the date of this Investment Menu Guide. Annual transaction costs may apply. You should refer to underlying product disclosure document for the investment for full details about fees and costs.

### **Australian Shares Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **International Shares Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **Property Securities Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **REITs Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **Australian Fixed Interest Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **International Fixed Interest Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **Short Term Fixed Interest Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### **Diversified Fixed Interest Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

### Alternative Asset Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

### Cash (cash managed funds and cash products) Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

### Listed Infrastructure Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

## Managed Funds

Managed Funds are a type of managed investment scheme where your investment amount is pooled together with other investors' monies and managed by a fund manager. Generally, when you choose a Managed Fund, units in the fund are purchased for your Portfolio and you are paid income via periodic distributions. The fund manager usually charges fees and costs including annual fees for the management of the fund which will be incorporated in the Managed Fund's unit price. These fees and costs are summarised below. Other fees and costs may apply including performance fees, and fees and costs related to member activities. Refer to the Disclosure Documents for more information.

Accessible Managed Funds are shown below, and have been classified according to their (indicative) investment strategy.

### Conservative Diversified Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

### Moderate Diversified Managed Investment Strategy

Managed Fund	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (PDS and TMD)
Alpha Moderate	ETL6153AU	0.73%	0.05%	<a href="#">View PDS</a> <a href="#">View TMD</a>

### Balanced Diversified Managed Investment Strategy

Managed Fund	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (PDS and TMD)
Alpha Balanced	ETL4308AU	0.74%	0%	<a href="#">View PDS</a> <a href="#">View TMD</a>

### Growth Diversified Managed Investment Strategy

Managed Fund	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (PDS and TMD)
Alpha Growth	ETL9255AU	0.79%	0%	<a href="#">View PDS</a> <a href="#">View TMD</a>

#### High Growth Diversified Managed Investment Strategy

Managed Fund	Code	Ongoing Annual Management Fees and Costs	Ongoing Annual Transaction Costs	Disclosure Documents (PDS and TMD)
Alpha High Growth	ETL3086AU	0.89%	0.13%	<a href="#">View PDS</a> <a href="#">View TMD</a>

#### Australian Shares Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### International Shares Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### Property Securities Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### REITs Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### Australian Fixed Interest Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### International Fixed Interest Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### Short Term Fixed Interest Managed Investment Strategy

No options in relation to this Strategy are available, at the date of this Guide.

#### **Diversified Fixed Interest Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

#### **Alternative Asset Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

#### **Cash (cash managed funds and cash products) Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

#### **Listed Infrastructure Managed Investment Strategy**

No options in relation to this Strategy are available, at the date of this Guide.

## Cost of Product Information

### **Cost of product for 1 year**

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your investment over a 1-year period for all products and investment options. It is calculated in the manner shown in the Example of annual fees and costs in the PDS. The cost of product information assumes a balance of \$50,000 at the beginning of the year, with \$2,000 in cash and \$48,000 (Additional fees such as a buy–sell spread may apply: refer to the Fees and costs summary for the relevant product or investment option). You should use this figure to help compare products and investment options.

<b>Name of Investment Option</b>	<b>Cost of Product</b>
Alpha Moderate SMA	\$633.36
Alpha Balanced SMA	\$673.68
Alpha Growth SMA	\$673.68
Alpha High Growth SMA	\$676.08
Alpha Income SMA	\$574.80
Alpha Australian Shares SMA	\$570.00
Alpha Index Conservative SMA	\$407.28
Alpha Index Moderate SMA	\$406.80
Alpha Index Balanced SMA	\$401.52

Alpha Index Growth SMA	\$395.28
Alpha Index High Growth SMA	\$387.60

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